

Example: Steer

The buyer makes the high bid at \$3 per pound on a 1,000 pound steer. The buyer will pay \$3,000 and a \$50 processing fee for a total of \$3,050 for the steer. The animal is then sent to harvest at no additional cost to the buyer; it will be returned cut and wrapped in the "Standard Cut," unless otherwise specified by the buyer on the cut sheet. 4-H will notify you of the time and location to pick up your meat.

Example: Swine

The buyer makes the high bid of \$4 per pound on a 245 pound hog. The buyer will pay \$980 and a \$50 processing fee for a total of \$1030 for the hog. The animal is then sent to harvest at no additional cost to the buyer; it will be returned cut and wrapped in the "Standard Cut," unless otherwise specified by the buyer on the cut sheet. 4-H will notify you of the time and location to pick up your meat.



"We would rather see a blue ribbon kid with a red ribbon hog than the other way around"

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<http://indian.ifas.ufl.edu/Fair/index.html>

4-H is the youth development program of the USDA, University of Florida and Indian River County.

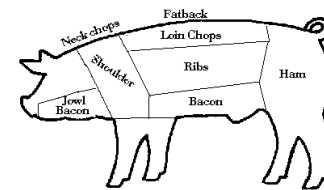
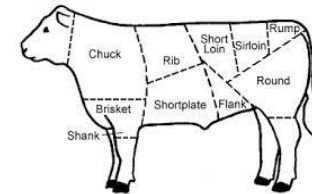
4-H is a VOLUNTEER – and YOUTH-LED Organization.



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How to Form a CARTEL for the 4-H Livestock Show & Auction

**At the Firefighters Fair
March 10 – 19, 2017**



WHAT IS A CARTEL?

A cartel is a group of individuals or businesses that combine their resources to purchase an animal at the 4-H Livestock Show & Auction. An example would be five individuals each contributing \$500 to the cartel. This would give the group the ability to purchase a \$2,500 steer. Another example would be 20 individuals contributing \$40 each to the cartel to purchase an \$800 swine.

HOW DO I FORM A CARTEL?

The group selects one individual to be the primary contact to be the point person between the cartel and 4-H. This person collects the funds and signs the forms. Most cartels come up with interesting names. Some famous Indian River County Cartels include the: "Crown Royal Cartel," "Rockin' Rooters Cartel," and the "Pretty, Mean & Sexy (PMS) Cartel."

WHERE DO I SIGN UP?

On the night of the auction, forms will be available to register a cartel. It helps to have a typed copy of all

the cartel members' names and their contact information. The 4-H members will use the provided information to send thank you letters for purchasing their animal.

IS MY PURCHASE TAX DEDUCTIBLE?

The portion of the final purchase price that is above the per pound market price is considered tax deductible. So, if you purchase a swine for \$4.00 per pound, and market price is \$0.60 per pound, then \$3.40 per pound is deductible. The \$50 processing fee is not tax deductible.



WHAT DO I GET FOR WINNING THE HIGHEST BID FOR AN ANIMAL?

You and your cartel will be recognized during the auction; your

name will be added to the current buyers sign and displayed in the Show Barn for the next two years. The following year, you will receive free tickets to the fair, an invitation to our Buyer's Bar-B-Q, hosted by Everglades Farm Equipment. You also get high-quality meat, and the satisfaction of supporting the 4-H members in the Indian River County 4-H Program.



Meat Processor:

South Marion Meats Inc.

Summerfield, Florida

(352) 245- 2096

****4-H Pays for Standard Cuts, Special Cuts and Smoking is an additional fee Collected on the day of Meat Pickup****

"We don't use kids to show our animals, we use animals to show our kids"