

What is a Cartel?

A cartel is a group of individuals or businesses that combines their resources to purchase an animal at the 4-H Livestock Show & Sale. An example would be five individuals each contributing \$500 to the cartel. This would give the group the ability to purchase a \$2,500 steer. Another example would be 20 individuals contributing \$40 each to the cartel to purchase an \$800 swine.

How Do I Form a Cartel?

The group selects an individual to be the primary contact. This person collects the funds and signs the forms. Most cartels come up with interesting names. Some famous cartels include the "Crown Royal Cartel," "Rockin' Rooters Cartel," and the "Pretty, Mean & Sexy (PMS) Cartel."

Where Do I Sign Up?

On the night of the sale, forms will be available to register a cartel. It helps to have typed copy of all the members and their contact information. The 4-H'ers will use this information to send thank you letters.

Is My Purchase Tax Deductible?

The portion of the final purchase price that is above market price is considered tax deductible. So, if you purchase a swine for \$4 per pound, and market price is .60 cent per pound, then \$3.40 per pound is deductible.

What Do I get for Purchasing an Animal?

You and your cartel will be recognized during the sale; your name will be added to the buyers sign and displayed for the next two years. The following year, you will receive free tickets to the fair, and an invitation to our Buyers' Barbeque, hosted by Everglades Farm Equipment. You also get high-quality meat, and the satisfaction of supporting 4-H.



Example: Steer

The buyer makes the high bid at \$3 per pound on a 1,000 pound steer. The buyer pays a total of \$3,000 for the steer. The animal is then sent to slaughter at no additional cost to the buyer; it will return cut and wrapped in the "Standard Cut," unless otherwise specified by the buyer. 4-H will notify you of the time and location to pick up your meat.

Example: Swine

The buyer makes the high bid of \$4 per pound on a 245 pound hog. The buyer pays a total of \$980. The animal is then sent to slaughter at no additional cost to the buyer; it will return cut and wrapped in the "Standard Cut," unless otherwise specified by the buyer. 4-H will notify you of the time and location to pick up your meat.



"We don't use kids to show our animals, we use animals to show our kids."

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OF THE USDA, UNIVERSITY OF FLORIDA,
AND INDIAN RIVER COUNTY.

4-H IS A VOLUNTEER- AND
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HOW TO FORM A Cartel FOR THE 4-H Livestock Show and Sale

At the Firefighters Fair
March 11 - 20, 2011

